

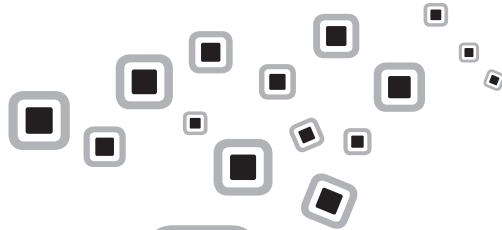
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# GOR 12

14<sup>th</sup> General Online Research Conference  
Duale Hochschule Baden-Württemberg,  
Mannheim


**PROGRAM**

**05/03/2012 – 07/03/2012**

## MONDAY, 05/03/2012

|                  |  |   |
|------------------|--|---|
| 9:00am           | <b>Begin check-in</b>  |   |
| 10:30am – 1:00pm | <b>Short Course 2: Qualität und Qualitätssicherung in der Onlinenforschung unter Berücksichtigung neuester Erkenntnisse speziell im Bereich Mobile Research [Quality and quality assurance in online research]</b><br>Chair: Ron Degen<br>Chair: Alexandra Wachenfeld  |   |
| 10:30am – 1:30pm | <b>Short Course 1: 'Every Jack has its Jill' or a contrast of online and offline methods in an applied research setting</b><br>Chair: Gerhard Keim<br>Chair: Eva von Rennenkampff  |   |
| 1:00pm – 2:30pm  | <b>Break</b>   |   |
| 2:30pm – 5:00pm  | <b>Short Course 3: Online Experiments</b><br>Chair: Dr. Ulf-Dietrich Reips<br><br><b>Short Course 4: Open Innovation and Co-Creation</b><br>Chair: Gregor Jaweck<br>Chair: Dorothee Stadler<br><br><b>Short Course 5: Stakeholder Relationship Management goes Social Media: A practice-oriented introduction</b><br>Chair: Dr. Thomas Rodenhausen |   |
| 5:00pm – 7:30pm  | <b>DGOF: Meeting of DGOF Members</b>   | Großer Senatsaal<br>(DHBW building C,<br>4 <sup>th</sup> floor) |
| 7:30pm           | <b>Get-together for all conference visitors</b>  | DGOF -Lounge<br>(DHBW building E,<br>1 <sup>st</sup> floor)     |

## TUESDAY, 06/03/2012

|                                     |   |                              |
|-------------------------------------|---|------------------------------|
| 8:30am                              | <b>Begin check-in and coffee</b>  |                              |
| 9:00am – 10:15am                    | <b>Opening- and Keynote 1: Practices of internet use – revisited</b><br>Chair: Christoph Irmer<br>Chair: Lars Kaczmirek<br>Keynote speaker is Prof. Dr. Uwe Hasebrink   | Audimax<br>(DHBW building E) |
| 10:15am – 10:30am                   | <b>Break</b>  |                              |
| 10:30am – 11:30am<br><i>Track 1</i> | <b>A1: Asking sensitive questions</b><br>Chair: Frederik Funke<br><br><i>Track 1 sponsored by</i> <br><b>Asking Sensitive Questions in Online Surveys: An Experimental Comparison of the Randomized Response Technique and the Crosswise Model</b><br>Andreas Diekmann, Marc Höglinger, Ben Jann<br><b>Reducing the Threat of Sensitive Questions in Online Surveys</b><br>Mick Couper |                              |

## The influence of social desirability on data quality in face-to-face and web surveys

Florian Keusch

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Track 2

### B1: Best Practice Competition 1

Chair: Otto Hellwig

#### New Insights about market research with an iPad-panel

Anja Manouchehri, Daniel Rieber, Clarissa Moughrabi

#### FamilyVote – Conducting online surveys with children and families

Holger Geissler, Hendrik Peeters

#### Turning fiction into the road ahead – the Local Innovation Panel of Deutsche Telekom

Mitja Wogatzky, Julia Sauermann, Henning Breuer, Fee Steinhoff

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Track 3

### C1: Data usage and privacy requirements on social networking sites (SNS)

Chair: Lars Fischer

#### The handling of one's own data on Social Networking Sites – between usage and risks

Kim-Kathrin Kunze, Gunnar Mau, Hanna Schramm-Klein, Sascha Steinmann

#### Social Networking Sites (SNS) and legal prospects of a voluntary agreement

Clemens A. Grünwald

#### Methods and Countermeasures of Malicious Information Retrieval in Online Social Networks

Lars Fischer, Dogan Kesdogan

11:30am – 12:00pm

### Break

12:00pm – 1:00pm

Track 1

### A2: Web Survey Design 1

Chair: Florian Keusch

Track 1 sponsored by  gesis

#### Effects of Static versus Dynamic Formatting Instructions for Open-Ended Numerical Questions in Web Surveys

Tanja Kunz, Marek Fuchs

#### Matrix vs. Single Question Formats in Web Surveys: Results from a large scale experiment

Lars Thomas Klausch, Edith de Leeuw, Hox Joop, Roberts Anouk, de Jongh Anneke

#### Bad Boy Matrix Question – Whatcha gonna do when they come for you?

Florian Tress

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Track 2

### B2: Best Practice Competition 2

Chair: Otto Hellwig

#### Can Social Media Research replace traditional research methods?

Tillmann Faber, Dr. Martin Einhorn, Olaf Hofmann, Dr. Michael Löffler

**Where are they? Brand strength of media brands  
in the age of digitalization**

Andera Gadeib, Frank Vogel

*Track 3*

**C2: We are the Crowd – Opportunities and Limits of  
Crowdsourcing**

Chair: Daniel Schultheiss

**Centrality and Content Creation in Networks – The case of the  
German Wikipedia**

Michael E. Kummer, Marianne Saam, lassen Halatchliyski, George Giorgidze

**Crowdfunding in German Speaking Countries – Overview of the  
market and future trends**

Karsten Wenzlaff, Jörg Eisfeld-Reschke

**Funding 2.0: A quantitative study on motivations to support  
crowd funded projects**

Maïke Helm, Daniel Schultheiss

1:00pm – 2:00pm

**Break: Lunch**

2:00pm – 3:30pm

**A+C: Poster presentations**

**Mobile Phone Users Behavior: The Israeli Case**

Yaron Ariel, Eilat Chen Levy, Sheizaf Rafaeli

**Politicians' Publishing Behavior**

Markus Baumann, Matthias Haber, Christian H. Wältermann

**Management of close friendships by the means of Social  
Network Sites. Results of a longitudinal study.**

Alexander Bohn, Nicola Döring

**A taxonomy of paradata for web surveys and computer assi-  
sted self interviewing (Casi)**

Mario Callegaro

**Consumers Online Behavior in a Mature Digital Market**

Simon van Duivenvoorde

**Health Anxiety and Internet**

Christiane Eichenberg, Carolin Lea Wolters

**Evidence-based information for patients on the Web: An  
investigation of the quality of internet-sourced information for  
patients with posttraumatic stress disorder**

Christiane Eichenberg

**Better low-tech than sorry: How technophile questionnaires  
may affect psychological representativeness**

Frederik Funke, Ulf-Dietrich Reips

**High potential for mobile Web surveys: Findings from a survey  
representative for German Internet users**

Frederik Funke, Alexandra Wachenfeld

**Effects of Gender and the Use of Negative Emoticons in Work-  
Related Computer-Mediated Communication**

Tina Ganster, Sabrina C. Eimler, Nicole C. Krämer

**New Media and it´s Role for Political Voice: Public Reasoning in  
the Field of Labour Market Policy**

Simone Antje Gerwert

**Recommendations for implementing online surveys and simple experiments in social and behavioural research: A review and evaluation of existing online survey software packages.**

Claire Marian Hewson

**User Experience Research with Ipsos Social Listening / Tablet Market Case Study: Samsung Galaxy Tab versus Apple iPad**

Sandro Kaulartz, Alexander Kruse

**TextLab – An Objective, Reliable and Efficient Online-Tool for Readability Measurement**

Jan Kercher, Frank Brettschneider, Anikar Haseloff

**Cyber-hate in the Ukrainian cyberspace**

Alexandr Krasnovsky

**The SoSci Panel**

Dominik J. Leiner

**An Evaluation of Two Non-Reactive Web Questionnaire**

**Pretesting Methods**

Timo Lenzner

**Inside news aggregation: Understanding algorithms as social systems**

Martina Mahnke

**Is Pretesting Established Among Online Survey Tool Users?**

Nataliya Moeser, Carsten Schmitz, Guido Moeser

**VisAWI-S – screening for visual web aesthetics**

Morten Moshagen, Meinald Thielsch

**“Core oder Casual??:” A quantitative survey on usage and gaming history of social gamers**

Arne Müller, Daniel Schultheiss

**Continuous large-scale volunteer web-surveys: The experience of Lohnspiegel and WageIndicator**

Fikret Oez

**WAGE INDICATOR, web surveys methodology, WEBDATANET and Life satisfaction determinants as an example of content research**

Pablo de Pedraza

**Online research for general populations: whether and how results could be extrapolated?**

Małgorzata Pótorak, Jarosław Kowalski

**Thinking, Planning & Operationalizing Empirical Mixed Methods Research Design**

Umar Ruhi

**Automatic Forwarding on Web Surveys – Some Outlines and Remarks**

Arto Selkälä

**Comparing Item-Non-Response and Open Questions within different Web Survey Types**

Henning Silber, Julia Lischewski, Jürgen Leibold

**Opinion Leadership 2.0 – A Quantitative Study on Opinion Leadership in Social Networks**

Saskia Städtner, Alexander Bohn, Nicola Döring, Daniel Schultheiss

**Challenges and pitfalls of measuring wages via web surveys – some explorations**

Stephanie Steinmetz, Silvia Biffignandi, Gudbjorg Andrea Jónsdóttir

**Little experience with technology as a cause of nonresponse in online surveys**

Bella Struminskaya, Ines Schaurer, Lars Kaczmirek, Wolfgang Bandilla

**From first impression to recommendation – users' view on websites**

Meinald Thielsch, Rafael Jaron

**Effects of number of response options in web surveys: The role of verbal labels**

Fanney Thorsdóttir, Marek Fuchs, Gudbjorg Jonsdottir

**Approaches for validating automatic Analytic Tool results on social networking data for its Exploitation within Politicians' everyday Workflow**

Timo Wandhoefer

**Using SKOSified vocabularies to support scholarly research based on the upcoming Linked Data model of Europeana**

Dov Winer, Allison Kupietzky, Kostas Pardalis

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*Track 2*

**B - Panel 1: Research in Europe – Similarities and Differences**

Chair: Horst Müller-Peters

sponsored by **respondi**  
enjoy research by asking & search

The panel with a mix of short stimulating lectures and the subsequent discussions should provide a "meeting of minds" for the European online researchers, with the opportunity to exchange experiences. The main focus of debate will be the question of similarities and differences in research rules, standards and methods as well as in trend-setting organisations and cooperation's between academic and commercial research and the latest developments and trends.

Participants, as well as representatives of their countries are

- Peter Harrison (Creative Director at BrainJuicer/ United Kingdom),
- Tom De Ruyck ( Head of Research Communities at InSites Consulting/ Belgium),
- Evert Rutgers (Directeur de la Production (online) at TNS Sofres/ France),
- Paweł Kuczma (Institute of Journalism at the University of Warsaw/ Poland).

3:30pm – 4:00pm

**Break**

4:00pm – 5:00pm

*Track 1*

**A3: Web Survey Design 2**

Chair: Timo Lenzner

*Track 1 sponsored by* **gesis**  
Leibniz-Institut für Sozialwissenschaften

**Comparing Ranking Techniques in Web Surveys**

Jörg Blasius

**Is “chapterisation” a viable alternative to traditional progress indicators?**

Zoe Dowling, Robin Spicer

**Exploring animated faces scales in web surveys**

Matthias Emde, Marek Fuchs

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*Track 2*

**B3: Thesis competition**

Chair: Monika Taddicken

**Internet-based measurement with visual analogue scales: An experimental investigation**

Frederik Funke

**You “like”, we “like”, I “like”? An Empirical Study about the Impact of User Comments Posted on Commercial Facebook Profiles with Particular Focus on Processes of Social Identification**

Tina Ganster

**Geopolitische Identitätskonstruktion in der Netzwerkgesellschaft**

Bernadette Kneidinger

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*Track 3*

**C3: How and why? Handling and Usage of Social Media**

Chair: Timo Wandhoefer

**Social Media Guidelines in Journalism**

Wiebke Loosen, Julius Reimer, Jan-Hinrik Schmidt

**Social Media Usage & Attitudes**

Karen Pietsch

**Self-learning of digital skills and digital inequality in The Netherlands**

Uwe Matzat

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5:00pm – 5:15pm

**Break**

5:15pm – 6:15pm

*Track 1*

**A4: Panel recruitment and design**

Chair: Lars Thomas Klausch

*Track 1 sponsored by*  **gesis**  
Lehrstuhl für Sozialwissenschaften

**The price we have to pay: Incentive experiments in the recruitment process for a probability-based online panel**

Ines Schaurer, Bella Struminskaya, Lars Kaczmirek, Wolfgang Bandilla

**The German Internet Panel: Design of a Probability-Based Online Survey**

Annelies G. Blom, Christina Gathmann, Annette Holthausen, Carsten Riepe

**Scrutinizing Dynamics – Rolling panel waves in theory and practice**

Thorsten Faas, Johannes Nikolas Blumenberg

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*Track 2*

**B4: Thesis competition**

Chair: Monika Taddicken

**Building a digital electoral connection: MEPs’ websites and Facebook profiles. How do MEPs present themselves online?**

Jessica Sabrina Kunert

**Mobile Markt- und Sozialforschung. Methodische Qualität selbstadministrierter mobiler Forschung**

Emanuel Maxl

**Socio-Technical Determinants of Member Participation in Virtual Communities: An Exploratory Mixed Methods Investigation**

Umar Ruhi

Track 3

**C4: Consumers and Innovation through Social Media**

Chair: Andera Gadeib

**Social Consumer – The impact of consumer reviews on product appreciation and purchase decision on Facebook versus Amazon**

Nadja Hoffmann, Anne Hammer, Sonja Wilczek, Nikolas Pankau, Kathrin Womser, Jasmin Kadel, Chris Gärtner, Nina Haferkamp

**The use of social media by retailers in the Netherlands: Explaining adoption and success**


Jesse Weltevreden


**Can Social Media be opened up for Innovation Solutions?**

Annette Stucken

8:00pm

**GOR-Party**

The GOR-Party is sponsored by  **respondi**  
Engaging consumers for marketing & research.

The Best Practice Award is sponsored by  **mo'web**  
research

Announcement of the Best Practice Award winner around 9.00 pm  
Drinks and fingerfood included in the ticket price.

KOI Club  
N5, 2  
68181 Mannheim

**WEDNESDAY, 07/03/2012**

9:00am

**Begin check-in and coffee**

9:30am – 10:00am

**Keynote 2: Social Media – relevance and challenge for market and opinion research**

Chair: Hartmut Scheffler

Audimax  
(DHBW building E)

10:00am – 10:15am

**Break**

10:15am – 11:15am

Track 1

**A5: Using latest technologies and devices**

Chair: Bella Struminskaya

Track 1 sponsored by  **gesis**  
Leibniz-Institut für Sozialwissenschaften

**Time use data collection using Smartphones: Results of a pilot study among experienced and inexperienced users**

Annette Scherpenzeel, Meike Morren, Nathalie Sonck, Henk Fernee

**Can mobile-web surveys substitute classic web-surveys?**

**Results from an exploratory, comparative method study.**

Alexander Bohn, Nicola Döring, Emanuel Maxl

**Data quality in MAWI and CAWI**


Aigul Maratovna Mavletova, Joerg Blasius



Track 2

**B5: New approaches 1: from social media to market research online communities (MROC)**

Chair: Martin Zuber

Track 2 is sponsored by 

**How to create a successful Facebook Brand Fanpage: The effects of common-bond vs. common-identity design on involvement with the community and the brand**

Sonja Utz, Linda Van Engelen

**Viral communication – how to measure something hidden, spontaneous, and uncontrolled**

Jaroslav Kowalski, Małgorzata Pótorak

**Market research online community (MROC) versus focus group**

Martin Zuber

Track 3

**C5: Information resource social media: datamining and other methods**

Chair: Gerhard Keim

**Searching Twitter on <http://tweetminer.eu/>: Data mining as a resource for researchers.**

Dr. Ulf-Dietrich Reips, Pablo Garaizar

**Multimodal Analysis of Online Discourses**

Vivien Sommer

**A Rich Source of Information: Extracting the market structure and product quality from customer reviews**

Wolfgang Körbitz

11:15am – 11:45am

**Break**

11:45am – 12:45pm

Track 1

**A6: Responsive behavior**

Chair: Dorothee Behr

Track 1 sponsored by 

**Online interruption effect on cognitive performance**

Eilat Chen Levy, Sheizaf Rafaeli, Yaron Ariel

**Paradata insight into survey response behaviour: An analysis of a set of hosted web surveys**

Katja Lozar Manfreda, Nejc Berzelak, Vasja Vehovar

**Speedsters, straightliners, click-happies and other fraudsters (2.0)**

Herbert Höckel

Track 2

**B6: New approaches 2: from gamification to surveytainment**

Chair: Thorsten Faas

Track 2 is sponsored by 

**Play, interpret together, play again and create a win-win-win**

Elias Veris, Tom De Ruyck

**Surveytainment 2.0: Why investing 10 more minutes more in constructing your questionnaire is worth considering.**

Sebastian Schmidt, Anna Mühle, Florian Tress, Till Winkler

## The “MediaLiveTracker” – A New Online-Tool for Real-Time-Response-Measurement

Jan Kercher, Marko Bachl, Catharina Vögele, Frank Vohle

Track 3

### C6: Choices in Survey Methodology

Chair: Jan Eric Blumenstiel

#### Too old or too young? Qualitative online research from cradle to retirement

Gerhard Keim, Tanja Wulfert, Patricia Blau, Andreas Woppmann

#### Best of both worlds – The INSA study 50plus

Holger Geissler, Cornelius Blome

#### Global market of web survey software: Status, trends and issues

Vasja Vehovar, Ana Slavec, Nejc Berzelak, Katja Lozar Manfreda

12:45pm – 2:00pm

### Break: Lunch

2:00pm – 2:30pm

### Poster and Thesis award ceremony

Poster Award sponsored by  **YouGov**  
What the world thinks

Thesis Award sponsored by  **TNS**  **TNS Infratest**

2:30pm – 3:30pm

Track 1

### A7: Mixed-mode

Chair: Ines Schaurer

Track 1 sponsored by  **gesis**  
Leibniz-Institut  
für Sozialwissenschaften

#### The Representativity of Web Surveys of the General Population compared to Traditional Modes and Mixed-Mode Designs

Lars Thomas Klausch, Barry Schouten, Joop Hox

#### Does Mode Matter? Initial Evidence from the German Longitudinal Election Study (GLES).

Joss Rossmann, Jan Eric Blumenstiel

#### Online-telephone mixed-mode surveys: Question wording experiments in the Netherlands and Germany

Edith Desiree De Leeuw, Joop Hox

Track 2

### B – Panel 2: Online Research is dead – long live Digital Research

Chair: Christoph Irmer, ODC Services GmbH

Distinguished speakers from the research industry will discuss the past and future of Online Research, helping everyone to understand what will come next. This panel will review the recent history of research, including latest developments and trends (covering data collection, devices, media, channels and delivery, e.g. Social Media, Mobile, Tablets, Connected TV, Animation, Video, etc.); whilst ultimately providing a clear look into the crystal ball foretelling the Future of [Digital] Market Research. Participants of the discussion are:

- Pete Cape, Global Knowledge Director  
Survey Sampling International [SSI]
- Olaf Hofmann, CEO Skopos Group
- Oliver Tabino, CEO O Agentur für Forschung GmbH

Track 3

### **C7: Social Movements**

Chair: Alexander Bohn

#### **Online campaigning 2.0: Study of parliamentary elections in Poland in 2011**

Marcin Nagraba, Jan M. Zajac, Dominik Batorski

#### **Drivers of value in Online Social Networks – The Syrian revolution as a case in point**

Castulus Kolo, Usama Abusa'ada

#### **“Marketing of the future or marketing of the past?”: Music marketing on Facebook**

Daniel Schultheiss, Claudia Lampeitl

3:30pm – 3:45pm

### **Break**

3:45pm – 4:45pm

Track 1

### **A8: Volunteer web surveys**

Chair: Joss Rossmann

Track 1 sponsored by  **gesis**  
Leibniz Institute for Social Sciences Information Systems

#### **Understanding selection bias in a worldwide, volunteer web-survey**

Kea Tijdens, Stephanie Steinmetz

#### **Exploring New Pathways to Survey Recruitment**

Gregor Jaweckj, Volker Bilgram, Dorothee Stadler

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Track 2

### **B8: eMarketing**

Chair: Emanuel Maxl

Track 2 sponsored by  **SSI**

#### **Willingness to Pay for Individual Greenhouse Gas Emissions Reductions: Evidence from a Large Field Experiment**

Johannes Diederich, Timo Goeschl

#### **Competition between pure-play and click-and-mortar web-shops: A comparison of website features of retailers in the Netherlands**

Thomas Adelaar, Jeroen Veldkamp, Jesse Weltevreden

#### **User Experience and Perception of Interactive Advertisements in Magazines on Tablets**

Astrid Tarkus, Christian Adelsberger, Peter Nistelberger

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Track 3

### **C8: Myself and the others – Discourse and Interaction**

Chair: Karsten Wenzlaff

#### **Does the Internet and social networking decreases social and civic engagement offline?**

Dominik Batorski

#### **Narcissism on Social Networking Sites**

Tim Blumer, Nicola Döring

#### **Learning from Habermas: How to use Social Media as a Dialogue Tool for Enterprises**

Anne Linke, Mahnke Martina

DHBW MANNHEIM  
**CAMPUSPLAN**

